

Social and Developmental Psychology 1: SOCIAL (PSY020C152Y)

[View Online](#)

1.

Dickerson, Paul: Social psychology: traditional and critical perspectives. Pearson Education, New York (2012).

2.

Dickerson, Paul: Social psychology: traditional and critical perspectives. Pearson Education, Harlow (2012).

3.

Dickerson, Paul: Social influence and intragroup processes (Chapter 10). In: Social psychology: traditional and critical perspectives. pp. 352–389. Pearson Education, Harlow (2012).

4.

Milgram, Stanley: Behavioral Study of obedience. The Journal of Abnormal and Social Psychology. 67, 371–378 (1963).

5.

Milgram, Stanley: Obedience to authority: an experimental view. Pinter & Martin, London (2010).

6.

Zimbardo, Philip G.: The Lucifer effect: how good people turn evil. Random House, London (2007).

7.

Stanley Milgram.com, <http://www.stanleymilgram.com/>.

8.

Milgram experiment - Wikipedia, the free encyclopedia,
http://en.wikipedia.org/wiki/Milgram_experiment.

9.

The Stanford Prison Experiment: A Simulation Study of the Psychology of Imprisonment,
<http://www.prisonexp.org/>.

10.

Philip G. Zimbardo | Professor Emeritus of Psychology, Stanford University,
<http://www.zimbardo.com/>.

11.

Dickerson, Paul: Attribution (Chapter 4). In: Social psychology: traditional and critical perspectives. pp. 110–149. Pearson Education, Harlow (2012).

12.

Dickerson, Paul: Explanatory talk (Chapter 5). In: Social psychology: traditional and critical perspectives. pp. 150–185. Pearson Education, Harlow (2012).

13.

Antaki, Charles: Explaining and arguing: the social organization of accounts. Sage, London (1994).

14.

Brown, Roger: Social psychology. Free Press, New York (1986).

15.

Dickerson, Paul: 'I did it for the nation': Repertoires of intent in televised political discourse. *British Journal of Social Psychology*. 37, 477–494 (1998).
<https://doi.org/10.1111/j.2044-8309.1998.tb01185.x>.

16.

Edwards, Derek, Potter, Jonathan: Discursive psychology. Sage Pubns, London (1992).

17.

Hewstone, Miles: Causal attribution: from cognitive processes to collective beliefs. Basil Blackwell, Oxford (1989).

18.

Dickerson, Paul: Attitude change and persuasion (chapter 6). In: *Social psychology: traditional and critical perspectives*. pp. 186–223. Pearson Education, Harlow (2012).

19.

Dickerson, Paul: 'It's not just me who's saying this...' The deployment of cited others in televised political discourse. *British Journal of Social Psychology*. 36, 33–48 (1997).
<https://doi.org/10.1111/j.2044-8309.1997.tb01117.x>.

20.

Fiske, Susan T., Taylor, Shelley E.: Social cognition. McGraw-Hill, New York (1991).

21.

Petty, Richard E., Cacioppo, John T., Goldman, Rachel: Personal involvement as a determinant of argument-based persuasion. *Journal of Personality and Social Psychology*. 41, 847–855 (1981).

22.

Potter, Jonathan: Discursive Social Psychology: From Attitudes to Evaluative Practices. *European Review of Social Psychology*. 9, 233–266 (1998).
<https://doi.org/10.1080/14792779843000090>.

23.

Wiggins, Sally, Potter, Jonathan: Attitudes and evaluative practices: Category vs. item and subjective vs. objective constructions in everyday food assessments. *British Journal of Social Psychology*. 42, 513–531 (2003). <https://doi.org/10.1348/014466603322595257>.

24.

Publications - Richard E. Petty, <http://www.psy.ohio-state.edu/petty/pubs.html>.

25.

Jonathan Potter – Articles,
<http://homepages.lboro.ac.uk/~ssjap/JP%2520Articles/jparticles.htm>.

26.

Dickerson, Paul: Stereotypes and prejudice (chapter 7). In: *Social psychology: traditional and critical perspectives*. pp. 224–263. Pearson Education, Harlow (2012).

27.

Tileaga, C.: Accounting for extreme prejudice and legitimating blame in talk about the Romanies. *Discourse & Society*. 16, 603–624 (2005).
<https://doi.org/10.1177/0957926505054938>.

28.

Blaine, Bruce Evan: Understanding the psychology of diversity. SAGE, London (2007).

29.

Brown, Rupert: Prejudice: its social psychology. Wiley-Blackwell, Oxford (2010).

30.

Dasgupta, Nilanjana, Greenwald, Anthony G.: On the malleability of automatic attitudes: Combating automatic prejudice with images of admired and disliked individuals. *Journal of Personality and Social Psychology*. 81, 800–814 (2001).

31.

Dasgupta, Nilanjana, Rivera, Luis M.: From automatic antigay prejudice to behavior: The moderating role of conscious beliefs about gender and behavioral control. *Journal of Personality and Social Psychology*. 91, 268–280 (2006).

32.

Dovidio, John F., Gaertner, Samuel L.: Prejudice, discrimination, and racism. Academic Press, Orlando, Fla (1986).

33.

Gaertner, Samuel L., McLaughlin, John P.: Racial Stereotypes: Associations and Ascriptions of Positive and Negative Characteristics. *Social Psychology Quarterly*. 46, 23–30 (1983).

34.

Dickerson, Paul: Aggression and intergroup conflict (chapter 9). In: *Social psychology: traditional and critical perspectives*. pp. 308–351. Pearson Education, Harlow (2012).

35.

Brown, Rupert: Group processes: dynamics within and between groups. Blackwell, Oxford

(2000).

36.

Dickerson, Paul: 'But I'm different to them': Constructing contrasts between self and others in talk-in-interaction. *British Journal of Social Psychology*. 39, 381–398 (2000). <https://doi.org/10.1348/014466600164552>.

37.

Pehrson, Samuel, Brown, Rupert, Zagefka, Hanna: When does national identification lead to the rejection of immigrants? Cross-sectional and longitudinal evidence for the role of essentialist in-group definitions. *British Journal of Social Psychology*. 48, 61–76 (2009). <https://doi.org/10.1348/014466608X288827>.

38.

Dickerson, Paul: Communication and interaction. In: *Social psychology: traditional and critical perspectives*. pp. 390–426. Pearson Education, Harlow (2012).

39.

Beattie, Geoffrey: *Visible thought: the new psychology of body language*. Routledge, London (2003).

40.

Dickerson, Paul, Stribling, Penny, Rae, John: Tapping into interaction: How children with Autistic Spectrum Disorders design and place tapping in relation to activities in progress. *Gesture*. 7, 271–303 (2007).

41.

Goodwin, Charles: Co-constructing meaning in conversations with an aphasic man. *Research on Language and Social Interaction*. 28, 233–260 (1995).

42.

Potter, Jonathan: Cognition and conversation. *Discourse Studies*. 8, 131–140 (2006).
<https://doi.org/10.1177/1461445606059562>.

43.

Jonathan Potter : articles,
<http://homepages.lboro.ac.uk/~ssjap/JP%2520Articles/jparticles.htm>.

44.

Dickerson, Paul: Attraction and relationships (chapter 3). In: *Social psychology: traditional and critical perspectives*. pp. 74–109. Pearson Education, Harlow (2012).

45.

Aumer-Ryan, Katherine, Hatfield, Elaine, Frey, Rosemary: Examining Equity Theory across Cultures. *Interpersona: An International Journal on Personal Relationships*. 1, 61–75 (2007).
<https://doi.org/10.5964/ijpr.v1i1.5>.

46.

Goodwin, Robin, ebrary, Inc: *Personal relationships across cultures*. Routledge, London (1999).

47.

Hatfield, Elaine, Lambert, Philip, Traupmann, Jane, Greenberger, David: Equity and Sexual Satisfaction in Recently Married Couples. *The Journal of Sex Research*. 18, 18–32 (1982).

48.

Traupmann, J., Hatfield, E., Wexler, P.: Equity and sexual satisfaction in dating couples. *British journal of social psychology*. 22, 33–40 (1983).

49.

Elaine Hatfield - Home, <http://www.elainehatfield.com/>.

50.

Dickerson, Paul: Prosocial behaviour (chapter 8). In: Social psychology: traditional and critical perspectives. pp. 264–307. Pearson Education, Harlow (2012).

51.

Dovidio, John F., Piliavin, J. A., Schroeder, D. A., Penner, L. A.: The social psychology of prosocial behavior. Lawrence Erlbaum, Mahwah, N.J. (2006).

52.

Manning, Rachel, Levine, Mark, Collins, Alan: The Kitty Genovese murder and the social psychology of helping: The parable of the 38 witnesses. *American Psychologist*. 62, 555–562 (2007).

53.

Piliavin, Irving M., Rodin, Judith, Piliavin, Jane A.: Good Samaritanism: An underground phenomenon? *Journal of Personality and Social Psychology*. 13, 289–299 (1969).