

Digital Marketing (BUS020X654A)

Digital Marketing (BUS020X654A)

View Online



@book{Barefoot, Darren_Szabo, Julie_2010a, address={San Francisco, CA}, edition={1st ed}, title={Friends with benefits: a social media marketing handbook (electronic resource)},
url={https://roe.idm.oclc.org/login?url=https://ebookcentral.proquest.com/lib/roehampton-ebooks/detail.action?docID=1137533}, publisher={No Starch Press}, author={Barefoot, Darren and Szabo, Julie}, year={2010} }

@book{Barefoot, Darren_Szabo, Julie_2010b, address={San Francisco, CA}, edition={1st ed}, title={Friends with benefits: a social media marketing handbook (electronic resource)},
url={https://roe.idm.oclc.org/login?url=https://ebookcentral.proquest.com/lib/roehampton-ebooks/detail.action?docID=1137533}, publisher={No Starch Press}, author={Barefoot, Darren and Szabo, Julie}, year={2010} }

@book{Berry, Michael J. A._Linoff, Gordon_ebrary, Inc_2004, address={Indianapolis, Ind}, edition={2nd ed}, title={Data mining techniques: for marketing, sales, and customer relationship management}, publisher={Wiley Pub}, author={Berry, Michael J. A. and Linoff, Gordon and ebrary, Inc}, year={2004} }

@book{Bligh, Philip_Turk, Douglas_2004, address={Hoboken, N.J.}, title={CRM unplugged: releasing CRM's strategic value (electronic resource)},
url={https://roe.idm.oclc.org/login?url=https://ebookcentral.proquest.com/lib/roehampton-ebooks/detail.action?docID=184333}, publisher={Wiley}, author={Bligh, Philip and Turk, Douglas}, year={2004} }

@book{Breitbarth, Wayne_2011a, address={Austin, Tex}, title={Power formula for LinkedIn success: kick-start your business, brand & job search}, publisher={Gazelle [distributor]}, author={Breitbarth, Wayne}, year={2011} }

@book{Breitbarth, Wayne_2011b, address={Austin, Tex}, title={Power formula for LinkedIn success: kick-start your business, brand & job search}, publisher={Gazelle [distributor]}, author={Breitbarth, Wayne}, year={2011} }

@book{Brian Solis_2010, address={Hoboken, N.J.}, title={Engage!: the complete guide for brands and businesses to build, cultivate, and measure success in the new web (electronic resource)},
url={https://roe.idm.oclc.org/login?url=http://www.vlebooks.com/vleweb/product/openreader?id=Roehampton&isbn=9780470619698&uid=^u}, publisher={John Wiley & Sons, Inc}, author={Brian Solis}, year={2010} }

@book{Buttle, Francis_2009a, address={Oxford}, edition={2nd ed}, title={Customer

relationship management: concepts and technologies (electronic resource)},
url={ <https://roe.idm.oclc.org/login?url=http://www.vlebooks.com/vleweb/product/openreader?id=Roehampton&isbn=9780080949611&uid=^u>},
publisher={ Butterworth-Heinemann }, author={ Buttle, Francis }, year={ 2009 } }

@book{Buttle, Francis_2009b, address={ Oxford }, edition={ 2nd ed }, title={ Customer relationship management: concepts and technologies (electronic resource)},
url={ <https://roe.idm.oclc.org/login?url=http://www.vlebooks.com/vleweb/product/openreader?id=Roehampton&isbn=9780080949611&uid=^u>},
publisher={ Butterworth-Heinemann }, author={ Buttle, Francis }, year={ 2009 } }

@book{Carter, Brian_2011, address={ Indianapolis, Ind }, title={ The like economy: how businesses make money with Facebook }, publisher={ Que }, author={ Carter, Brian }, year={ 2011 } }

@book{Carter, Brian_Levy, Justin R._2012, address={ Indianapolis, Ind }, edition={ 3rd ed }, title={ Facebook marketing: leveraging Facebook's features for your marketing campaigns }, publisher={ Que }, author={ Carter, Brian and Levy, Justin R. }, year={ 2012 } }

@book{Chaffey, Dave_2012, address={ Harlow }, edition={ 5th ed }, title={ Digital Marketing : Strategy, Implementation and Practice }, publisher={ Pearson/Education }, author={ Chaffey, Dave }, year={ 2012 } }

@book{Chaffey, Dave_Smith, P. R._2013, address={ London }, edition={ 4th ed }, title={ eMarketing excellence: planning and optimizing your digital marketing (electronic resource)},
url={ <https://roe.idm.oclc.org/login?url=http://www.vlebooks.com/vleweb/product/openreader?id=Roehampton&isbn=9780203082812&uid=^u>}, publisher={ Routledge },
author={ Chaffey, Dave and Smith, P. R. }, year={ 2013 } }

@book{Christer Holloman_2012, address={ Chichester }, title={ The social media MBA: your competitive edge in social media strategy development & delivery (electronic resource)},
url={ <https://roe.idm.oclc.org/login?url=http://www.vlebooks.com/vleweb/product/openreader?id=Roehampton&isbn=9781119967224&uid=^u>}, publisher={ Wiley },
author={ Christer Holloman }, year={ 2012 } }

@book{Clark, Ronald_2008a, address={ [Brisbane, Australia] }, title={ Twitter: free social networking for business : 100 success secrets to increase your profits and sales using twitter business strategies (electronic resource)}, publisher={ Emereo}}, author={ Clark, Ronald}, year={ 2008 } }

@book{Clark, Ronald_2008b, address={ [Brisbane, Australia] }, title={ Twitter: free social networking for business : 100 success secrets to increase your profits and sales using twitter business strategies (electronic resource)}, publisher={ Emereo}}, author={ Clark, Ronald}, year={ 2008 } }

@book{Clay, Bruce_Esparza, Susan_2009, address={ Hoboken, NJ }, title={ Search engine optimization all-in-one for dummies (electronic resource)}, volume={ For dummies }, publisher={ Wiley Publishing, Inc }, author={ Clay, Bruce and Esparza, Susan }, year={ 2009 } }

@book{Dave Chaffey_2012, address={Abingdon, Oxon}, title={eMarketing excellence}, publisher={Routledge}, author={Dave Chaffey}, year={2012} }

@book{Dave Chaffey, title={Digital Marketing: Strategy, Implementation and Practice [Paperback]}, publisher={Pearson; 5 edition (12 July 2012)}, author={Dave Chaffey} }

@book{Evans, Dave_ebrary, Inc_2008, address={Indianapolis, Ind}, title={Social media marketing: an hour a day}, volume={Serious skills}, publisher={Wiley}, author={Evans, Dave and ebrary, Inc}, year={2008} }

@book{Gentle, Michael_2002, address={London}, title={The CRM project management handbook: building realistic expectations and managing risk (electronic resource)}, publisher={Kogan Page}, author={Gentle, Michael}, year={2002} }

@book{Green, Lelia_2010, address={Oxford}, title={The Internet: an introduction to new media (electronic resource)}, volume={Berg new media series}, url={https://roe.idm.oclc.org/login?url=http://www.vlebooks.com/vleweb/product/openreader?id=Roehampton&isbn=9781847887696&uid=^u}, publisher={Berg}, author={Green, Lelia}, year={2010} }

@book{Holtz, Shel_Demopoulos, Ted_2006a, address={Chicago, IL}, title={Blogging for business: everything you need to know and why you should care (electronic resource)}, publisher={Kaplan Pub}, author={Holtz, Shel and Demopoulos, Ted}, year={2006} }

@book{Holtz, Shel_Demopoulos, Ted_2006b, address={Chicago, IL}, title={Blogging for business: everything you need to know and why you should care (electronic resource)}, publisher={Kaplan Pub}, author={Holtz, Shel and Demopoulos, Ted}, year={2006} }

@misc{Jones, Susan K;_2009a, title={Business-to-business Internet marketing: seven proven strategies for increasing profits through internet direct marketing}, url={http://prism.talis.com/roehampton/items/599258?query=Business-to-business Internet marketing%3A seven proven strategies for increasing profits through internet direct marketing&resultsUri=items%3Fquery%3DBusiness-to-business%2BInternet%2Bmarketing%253A%2Bseven%2Bproven%2Bstrategies%2Bfor%2Bincreasing%2Bprofits%2Bthrough%2Binternet%2Bdirect%2Bmarketing%2B}, publisher={Gulf Breeze, FL : Maximum Press}, author={Jones, Susan K;}, year={2009} }

@misc{Jones, Susan K;_2009b, title={Business-to-business Internet marketing: seven proven strategies for increasing profits through internet direct marketing}, url={http://prism.talis.com/roehampton/items/599258?query=Business-to-business Internet marketing%3A seven proven strategies for increasing profits through internet direct marketing&resultsUri=items%3Fquery%3DBusiness-to-business%2BInternet%2Bmarketing%253A%2Bseven%2Bproven%2Bstrategies%2Bfor%2Bincreasing%2Bprofits%2Bthrough%2Binternet%2Bdirect%2Bmarketing%2B}, publisher={Gulf Breeze, FL : Maximum Press}, author={Jones, Susan K;}, year={2009} }

@book{Krista Neher, title={Social Media Marketing [Paperback]}, url={http://www.amazon.co.uk/Social-Media-Marketing-Melissa-Barker/dp/1133589278/ref=tmm_pap_title_0}, publisher={South-Western College Publishing; International ed edition (19 Mar 2012)}, author={Krista Neher} }

@book{Ledford, Jerri L._2008, address={Chichester}, title={SEO: search engine optimization bible (electronic resource)}, publisher={John Wiley [distributor]}, author={Ledford, Jerri L.}, year={2008} }

@book{Mathieson, Rick_2010, address={New York}, title={The on-demand brand: 10 rules for digital marketing success in an anytime, everywhere world (electronic resource)}, url={https://roe.idm.oclc.org/login?url=https://ebookcentral.proquest.com/lib/roehampton-ebooks/detail.action?docID=515799}, publisher={American Management Association}, author={Mathieson, Rick}, year={2010} }

@book{McGovern, Gerry_2010, address={London}, title={The stranger's long neck: how to deliver what your customers really want online (electronic resource)}, publisher={A & C Black}, author={McGovern, Gerry}, year={2010} }

@book{Melanie Mathos_Chad Norman_2012, address={Hoboken, N.J.}, title={101 social media tactics for nonprofits: a field guide (electronic resource)}, url={https://roe.idm.oclc.org/login?url=http://www.vlebooks.com/vleweb/product/openreader?id=Roehampton&isbn=9781118218877&uid=^u}, publisher={Wiley}, author={Melanie Mathos and Chad Norman}, year={2012} }

@book{Newlands, Murray_2011, address={Chichester}, title={Online marketing: a user's manual}, publisher={John Wiley [distributor]}, author={Newlands, Murray}, year={2011} }

@book{Peppers, Don_Rogers, Martha_ebrary, Inc_1999, address={New York}, edition={1st ed}, title={The one to one manager: real-world lessons in customer relationship management}, publisher={Currency/Doubleday}, author={Peppers, Don and Rogers, Martha and ebrary, Inc}, year={1999} }

@book{Poynter, Ray_2010, address={Chichester}, title={The handbook of online and social media research: tools and techniques for market researchers}, publisher={Wiley}, author={Poynter, Ray}, year={2010} }

@book{Richardson, Neil_Gosnay, Ruth_Carroll, Angela_ebrary, Inc_2010, address={London}, title={A quick start guide to social media marketing: high impact low-cost marketing that works : new tools for business}, publisher={Kogan Page}, author={Richardson, Neil and Gosnay, Ruth and Carroll, Angela and ebrary, Inc}, year={2010} }

@book{Roberts_Zahay_2012, address={Mason, Ohio}, title={Internet Marketing: integrating online and offline strategies}, publisher={South-Western College Publishing; International ed of 3rd revised ed edition (10 April 2012)}, author={Roberts, Mary Lou and Zahay, Debra L}, year={2012} }

@book{Sheldrake, Philip_2011, address={Chichester}, title={The business of influence: reframing marketing and PR for the digital age}, publisher={John Wiley}, author={Sheldrake, Philip}, year={2011} }

@book{Singh, Nitish_2011a, address={Cambridge}, title={Localization strategies for e-business}, publisher={Cambridge University Press}, author={Singh, Nitish}, year={2011} }

@book{Singh, Nitish_2011b, address={Cambridge}, title={Localization strategies for e-business}, publisher={Cambridge University Press}, author={Singh, Nitish}, year={2011} }

@book{Smith, P. R._Zook, Ze_2011, address={London}, edition={5th ed}, title={Marketing communications: integrating offline and online with social media}, publisher={Kogan Page}, author={Smith, P. R. and Zook, Ze}, year={2011} }

@book{Stephanie Agresta_Bonin B. Bough_2011a, address={Boston, MA}, title={Perspectives on social media marketing: the agency perspective/the brand perspective (electronic resource)}, publisher={Course Technology}, author={Stephanie Agresta and Bonin B. Bough}, year={2011} }

@book{Stephanie Agresta_Bonin B. Bough_2011b, address={Boston, MA}, title={Perspectives on social media marketing: the agency perspective/the brand perspective (electronic resource)}, publisher={Course Technology}, author={Stephanie Agresta and Bonin B. Bough}, year={2011} }

@book{Customer loyalty, retention, and customer relationship management (electronic resource)_2006, address={Bradford, England}, volume={Journal of Consumer Marketing}, url={https://roe.idm.oclc.org/login?url=https://ebookcentral.proquest.com/lib/roehampton-ebooks/detail.action?docID=285518}, publisher={Emerald Group Publishing}, year={2006} }

@misc{Best Digital Marketing Campaigns in the World : Mastering the Art of Customer Engagement, url={http://site.ebrary.com/lib/roehampton/docDetail.action?docID=10483599} }